



Sometimes finding the right acquisition is not as easy as reviewing a list of businesses for sale.

Acquisition Finder is our service for corporates and individuals serious about making acquisitions and in need of professional support in that aim.

We are ideally placed to find suitable acquisition targets for clients. We have access to a vast network of contacts in the deal making community which we utilise to identify deal opportunities.

We also have the ability to undertake focussed research into companies matching your acquisition criteria that may be willing to enter into discussions regarding a sale.

The process...

1) Inform us of your acquisition criteria:

- Business activities
- Size
- Profitability
- Location
- Management

2) Let us know about you:

- Business activities, size, profitability, previous acquisitions etc (if corporate)
- Previous experience, CVs, etc (if individual)
- Funding available for acquisitions

3) We will assist you by:

- Confidentially publicising your acquisition requirements to our network of contacts in the deal making community
- Informing you of new business for sale opportunities that meet your criteria
- Arranging for non-disclosure agreements to be signed so that confidential information can be obtained
- Evaluating opportunities based on confidential information received, to include our opinion of valuation and funding options

4) We can also:

- Obtain through detailed research a list of companies that meet your acquisition criteria
- Report to you our findings
- Make direct approaches to those companies you select from the list to ascertain whether they would be interested in selling
- Arrange for non-disclosure agreements to be signed so that confidential information can be obtained
- Evaluate opportunities based on confidential information received, to include our opinion of valuation and funding options
- Arrange introductory meetings

The cost...

- No upfront fee in respect of the service described in point 3).
- In respect of the service described in point 4) we would agree a fixed fee with you; details on request.
- A fee based on an agreed percentage of the deal value if you acquire a company we have identified for you – details on request.

As corporate finance professionals we can also offer full lead advisory or due diligence services to clients in respect of acquisitions, which would be subject to a separate fee agreement.

Please do not hesitate to contact us to discuss how we may be able to work together.

About Strategic Corporate Finance

Strategic Corporate Finance is an award winning independent corporate finance firm. We provide advice to clients on acquisitions, disposals and management buy-outs.